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by

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## 1. Introduction

The main theme of this paper and its sequel ([5]) is that Nash equilibria (N.E.) are generally inefficient (in the Pareto sense). Suppose that a game with  $n$  players is given by  $n$  maps

$$\phi_i : S_1 \times \dots \times S_n \rightarrow Y_i$$

and  $n$  maps

$$u^i : Y_i \rightarrow \mathbb{R} ,$$

where  $S_i$  is the strategy set,  $Y_i$  the outcome space, and  $u^i$  the utility function of the  $i^{\text{th}}$  player. Thus the  $i^{\text{th}}$  player gets the payoff  $u^i(\phi_i(\bar{s}))$ , where  $\bar{s} = (s_1, \dots, s_n)$  and  $s_j \in S_j$  denotes the strategy chosen by the  $j^{\text{th}}$  player. The  $S_i$  and  $Y_i$  are taken to be "S-manifolds" (as defined in Section 2), for instance simplices or manifolds,<sup>2</sup> and the maps  $\phi_i$  and  $u^i$  are  $C^2$ . The general question is: "to what extent are the Nash equilibria of these games Pareto efficient or inefficient?"

The focus of the present paper is the case where all the  $Y_i$

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<sup>2</sup> Throughout this paper, all manifolds are assumed to be  $C^\infty$ -manifolds.

coincide with a fixed  $Y$  and the  $\phi_j$  with a fixed  $\phi$ ; this may be thought of as corresponding to "pure public outcomes." We begin its analysis in Section 2, assuming that  $Y = S_1 \times \dots \times S_n$  and that  $\phi$  is the identity map. Our main result (Theorem 2.4) states that if the space of utilities satisfies a certain condition "T.C." given in Section 2, then generically (for an open dense set of utilities): (a) the set of N.E. is finite and varies continuously, (b) if an N.E. is efficient, then at least one player is on a "vertex" of his strategy set, (c) if an N.E. is strong, then at most one player is not on a vertex of his strategy set. Note that (b) implies generic inefficiency of N.E. if the strategy sets are vertex-free (e.g. manifolds) or if vertices can a priori be ruled out of N.E. in the given case. The result applies to the multi-matrix games of Nash. (Section 3). Here a vertex corresponds to a pure-strategy and, given the special structure of payoff functions, (c) can be strengthened to: if an N.E. is strong, every player is using a pure strategy. These results were obtained when  $S_j$  is a simplex in [2] and the present treatment is based on the same ideas in a more general framework. It is also shown that the set of efficient strategies is contained in a union of submanifolds of  $Y$  of codimension at least  $1 + (N - n)$  where  $N$  is the dimension of  $Y$ .

In Section 4, we present a simple example of the results of Section 2. It illustrates all of the general phenomena and the reader who wishes to understand Theorem 2.4 without reading the proof is encouraged to read the definitions of Section 2 and then turn directly to Section 4.

In the final section, we discuss what happens for arbitrary  $\phi$ . When the strategy sets and the outcome space open submanifolds of Euclidean space, it turns out that a certain inequality relating the number of players, the dimension of the strategy sets, and the dimension of the outcome space guarantees that the conclusions of Theorem 2.4 hold for generic  $\phi$ .

In Part II ([5]) we consider the "pure private outcomes" case, in which the  $\phi_i$  are distinct and  $Y_1 \times \dots \times Y_n$  is the set of all reallocations of privately-owned commodities. The  $\phi_i$  are subject to certain constraints in the spirit of [4] (which also includes a survey of recent articles on such "strategic market games"). The precise statement of inefficiency will be made in its place. Here again there is a precursor ([3]), in which a particular example is worked out. But our approach is significantly different from that of [3]. We show that for fixed  $\phi_i$ , the set of strategies  $S_1 \times \dots \times S_n$  can be partitioned into  $E$  and  $I$ . Every point in  $E$  has the property that, for any choice of utilities, if it is an N.E. then it is perforce efficient.  $I$  is characterized by exactly the same property with "efficient" replaced by "inefficient." Therefore we call them "ultra-optimal" and "ultra-inoptimal" points. The analysis turns on the sets  $E$ ,  $I$  and on showing that the set of N.E. of the game  $\bar{u} = (u^1, \dots, u^n)$  generically has a transversal intersection with  $E$ .

## 2. The Main Theorem

The strategy sets which occur for many classes of games are not manifolds. A standard example is the simplex in  $\mathbb{R}^n$ . To take this into account, we define and prove our theorems for a class of topological spaces which we call S-manifolds. It seems that most strategy sets are S-manifolds. Since the proofs for S-manifolds will be reduced to the case of manifolds, we first define our set-up for manifolds and introduce S-manifolds towards the end.

We consider games of the following type. There are  $n$  players and the  $j^{\text{th}}$  player has a strategy set  $S_j$  which is a manifold of

dimension  $r(j)$ . Let  $k(j) = \sum_{i < j} r(i)$ . (Later  $S_j$  will be taken to be an  $S$ -manifold.) Let  $X = S_1 \times \dots \times S_n$ ; it is a manifold of dimension  $N = k(n)$ . Let  $C^2(X)$  be the Banach space of functions  $u$  on  $X$  all of whose partial derivatives of order 0, 1 and 2 exist and are continuous and whose norm  $\|u\|^2$ , given by

$$\|u\|^2 = \sup_{x \in X} |Du(x)|^2$$

where  $Du$  ranges over all partial derivatives of  $u$  of order  $\leq 2$ , is finite.

Let  $U$  be a Banach submanifold of  $C^2(X)$ . Thus  $U$  is a class of utility functions and a game consists of an element  $\bar{u} = (u^1, \dots, u^n) \in U^n$ , that is, a choice of utility function for each player. A choice of strategies  $\bar{s} = (s_1, \dots, s_n) \in X$  is also an outcome and the  $j^{\text{th}}$  player's payoff is given by  $u^j(\bar{s})$ .

Equilibria: Assume  $\bar{u} = (u^1, \dots, u^n) \in U^n$  is fixed. Let  $T$  be a non-empty subset of  $\{1, 2, \dots, n\}$  and for  $\bar{e} \in \prod_{i \in T} S_i$ , let  $(\bar{s}|\bar{e})$  denote the element of  $X$  obtained by replacing  $s^i$  by  $e^i$  for  $i \in T$ .

1) A point  $\bar{s} \in X$  is called T-efficient if there is no point  $\bar{e} \in \prod_{i \in T} S_i$  such that:

$$u^i(\bar{s}|\bar{e}) \geq u^i(\bar{s}) \quad \text{for all } i \in T$$

$$u^j(\bar{s}|\bar{e}) > u^j(\bar{s}) \quad \text{for some } j \in T$$

(the coalition of players belonging to  $T$  cannot Pareto-improve itself if the other players remain fixed).

2) A point  $\bar{s} \in X$  is a Nash equilibrium if it is T-efficient for all subsets  $T$  consisting of one element.

3) A point  $\bar{s} \in X$  is efficient (or Pareto optimal) if it is T-efficient for  $T = \{1, 2, \dots, n\}$ .

4) A point  $\bar{s} \in X$  is a strong Nash equilibrium if it is T-efficient for all subsets  $T \subset \{1, \dots, n\}$ .

5) Let  $N(\bar{u})$ ,  $E(\bar{u})$ ,  $S(\bar{u})$  denote the sets of Nash, efficient, and strong Nash points in  $X$  respectively (with respect to the utilities  $\bar{u} = (u^1, \dots, u^n)$ ).

The Derivative Map: We are going to define a map which will be used in the investigation of Nash and efficient points of a game. Lemma 2.2 gives the precise connection.

With notation as before, let  $T^*$  denote the cotangent bundle of  $X$  and  $T^*(x)$  the fiber of  $T^*$  above  $x \in X$ . Thus  $T^*(x)$  is the cotangent space at  $x$  (the dual of the tangent space) and if we choose local coordinates  $(x_1, \dots, x_N)$  around  $x$ , then  $T^*(x)$  can be identified with  $\mathbb{R}^N$ . Each function  $u \in C^2(X)$  defines a section  $\nabla u$  of  $T^*$ ;  $\nabla u$  is the gradient of  $u$  and in local coordinates  $(x_1, \dots, x_N)$  near a point  $x \in X$ ,  $\nabla u = (\partial u / \partial x_1, \dots, \partial u / \partial x_N)$ .

Let  $T_n^*$  be the  $n^{\text{th}}$  power of  $T^*$ ; in other words,  $T_n^*$  is the vector bundle over  $X$  whose fiber at  $x \in X$  is  $\underbrace{T^*(x) \times \dots \times T^*(x)}_{n\text{-times}}$

and in local coordinates we may view an element of this fiber as a matrix with  $n$  rows and  $N$  columns.

Given  $\bar{u} = (u^1, \dots, u^n) \in U^n$ , we obtain a section  $D(\bar{u})$  of  $T_n^*$  whose value at  $x \in X$  we denote by  $D(\bar{u}, x)$ . In local coordinates  $(x_1, \dots, x_N)$  near  $x$ ,

$$D(\bar{u}, x) = \begin{bmatrix} \frac{\partial u^1}{\partial x_1} & \cdots & \frac{\partial u^1}{\partial x_N} \\ \vdots & & \vdots \\ \frac{\partial u^n}{\partial x_1} & & \frac{\partial u^n}{\partial x_N} \end{bmatrix} \in T_n^*(x) .$$

The map  $D(\bar{u}, x)$  from  $U^n \in X$  to  $T_n^*$  is called the derivative map.

We will always choose local coordinates  $(x_1, \dots, x_N)$  which are compatible with the product structure  $X = S_1 \times \dots \times S_n$ ; that is, we always choose  $(x_1, \dots, x_N)$  so that  $(x_1, \dots, x_{k(1)})$  are local coordinates for  $S_1$ ,  $(x_{k(1)+1}, \dots, x_{k(2)})$  are local coordinates for  $S_2$ , etc.

Let  $S'_j$  be a submanifold of  $S_j$  for  $j = 1, \dots, n$  and put  $X' = S'_1 \times \dots \times S'_n$ ; let  $d(j) = \dim(S'_j)$ ,  $a = \sum_{j=1}^n d(j)$ , and let  $T'^*$  (resp.  $T_n'^*$ ) be the cotangent bundle of  $X'$  (resp. product of  $T'^*$  with itself  $n$  times). Every cotangent vector  $v \in T^*(x)$  defines, by restriction, a cotangent vector in  $T'^*(x)$ , for  $x \in X'$ . To see this, note that the tangent space  $T'(x)$  to  $x$  in  $X'$  is a subspace of the tangent space  $T(x)$  to  $x$  in  $X$  and hence elements of the dual space of  $T(x)$  (namely, cotangent vectors) restrict to give elements of the dual space of  $T'(x)$ . We shall assume that  $d(j) > 0$  for all  $j$ .

We define two subsets  $E''$  and  $N''$  of  $T_n'^*$  as follows. Let  $(x_1, \dots, x_a)$  be local coordinates for  $X'$  around a point  $x \in X'$ , chosen so that  $(x_1, \dots, x_{d(1)})$  are local coordinates for  $S'_1$ ,  $(x_{d(1)+1}, \dots, x_{d(1)+d(2)})$  are local coordinates for  $S'_2$ , etc. With respect to these coordinates, an element of  $T_n'^*(x)$  is represented as a matrix with  $n$  rows and  $a$  columns. Define:

$$E'' = \{(x, V) \in T_n'^* : V \text{ has linearly dependent rows}\} .$$



In the next lemma, we somewhat pedantically prove some statements that will be needed to apply the transversal density theorem and ask the reader for whom these statements are obvious to bear with us.

Lemma 2.1: (i)  $N'$  is a submanifold of  $T_n^*$  of codimension  $N$ .

(ii)  $E'$  is a finite union of submanifolds of  $T_n^*$  of codimension greater than or equal to  $N-n+1$ .

(iii)  $E' \cap N'$  is a finite union of submanifolds of  $T_n^*$  of codimension greater than or equal to  $N+1+(a-n)$ .

Proof: Because  $T_n^*$  is a locally trivial bundle, every point  $x \in X$  has an open neighborhood  $V \subseteq X$  and local coordinates  $(x_1, \dots, x_N)$  on  $V$  such that the restriction of  $T_n^*$  to  $V$  is isomorphic to  $V \times \text{Mat}(n, N)$  where  $\text{Mat}(n, N)$  denotes the set of matrices with  $n$  rows,  $N$  columns, and real entries. Furthermore, we may choose the coordinates  $(x_1, \dots, x_N)$  so that  $(x_{k(i-1)+1}, \dots, x_{k(i-1)+d(i)})$  are local coordinates for  $S_i'$ . It is clear that: 1) to prove that  $N'$ ,  $E'$ , and  $E' \cap N'$  are unions of submanifolds, it suffices to show that  $N''$ ,  $E''$ , and  $N'' \cap E''$  are; and 2)  $\dim(N') = \dim(N'') + (N-a)n$ ,  $\dim(E') = \dim(E'') + (N-a)n$ , and  $\dim(N' \cap E') = \dim(N'' \cap E'') + (N-a)n$  where  $\dim(E')$  and  $\dim(E' \cap N')$  denotes the maximum dimension of the submanifolds whose union is  $E'$ ,  $E' \cap N'$ , etc. Therefore we may as well assume that  $X = X'$  and that  $a = N$ . Then (i) is obvious.

To prove (ii), it will suffice, in view of the local triviality of  $T_n^*$ , to show that the set  $\Delta$  of  $n \times N$  matrices with linearly dependent rows is a finite union of submanifolds of dimension  $\leq (n-1)(N+1)$ . Let  $T$  be a proper subset of  $\{1, 2, \dots, n\}$  and let  $\Delta_T$  be the subset of  $\text{Mat}(n, N)$  of matrices  $A$  such that if  $A_j$  denotes the  $j^{\text{th}}$  row of  $A$ ,

then the vectors  $\{A_j : j \in T\}$  are linearly independent and each  $A_k$  for  $k \notin T$  is dependent on the set  $\{A_j : j \in T\}$ . We show that  $\Delta_T$  is a submanifold of  $\text{Mat}(n, N)$  and compute its dimension. Since  $\Delta = \bigcup_T \Delta_T$ , this will show that  $\Delta$  is a finite union of submanifolds.

We may assume that  $T = \{1, \dots, t\}$  without loss of generality. Let  $S_t$  be the set of elements in  $\text{Mat}(t, N)$  with linearly dependent rows. We have shown that  $S_t$  is a proper closed subset and hence the set

$$(\text{Mat}(t, N) - S_t) \times \text{Mat}(n-t, t)$$

is a manifold of dimension  $tN + (n-t)t$ . We construct an embedding  $\phi$  from  $(\text{Mat}(t, N) - S_t) \times \text{Mat}(n-t, t)$  onto  $\Delta_T$  as follows: for  $B \in (\text{Mat}(t, N) - S_t)$  with rows  $B_1, \dots, B_t$  and  $C = (C_{ij}) \in \text{Mat}(n-t, t)$ , let  $\phi(B, C)$  be the matrix whose  $i^{\text{th}}$  row is  $B_i$  for  $1 \leq i \leq t$  and whose  $i^{\text{th}}$  row is  $\sum_{j=1}^t C_{ij} B_j$  for  $t < i \leq n$ . This shows that  $\Delta_T$  is a manifold of dimension  $tN + (n-t)t$  and it is easy to see that the largest of these dimensions ( $1 \leq t \leq n-1$ ) is the case  $t = n-1$ , i.e., the largest dimension is  $(N+1)(n-1)$ , and it follows that  $E'$  is a finite union of submanifolds of dimension less than or equal to  $N + (N+1)(n-1)$ .

It remains to prove (iii). Again by the local triviality of  $T_n^*$  and the above remarks, it is enough to show that the set  $\Omega$  of  $n \times N$  matrices of the form

$$n \left[ \begin{array}{ccc} \boxed{0 \dots 0} & & * \\ & \boxed{0 \dots 0} & \dots \\ * & & \boxed{0 \dots 0} \end{array} \right]$$

$\underbrace{\hspace{10em}}_{r(1)} \quad \underbrace{\hspace{10em}}_{r(2)} \quad \underbrace{\hspace{10em}}_{r(n)}$

with linearly independent rows is a finite union of submanifolds of dimension  $\leq N(n-1) - (N-n+1)$ . Let  $T$  be a proper subset of  $\{1, \dots, n\}$  and let  $\Omega_T$  be the subset of  $\Omega$  of matrices  $A$  with rows  $A_j$  such that  $\{A_j : j \in T\}$  is a linearly independent set of matrices. We show that  $\Omega_T$  is a submanifold of  $\text{Mat}(n, N)$  and compute its dimension; we may assume that  $T = \{1, \dots, t\}$  with  $t < n$ . Let  $\Omega_T^t$  be the set of  $t$ -tuples of row vectors of length  $N$   $(A_1, \dots, A_t)$  such that the  $A_j$  are linearly independent and  $A_j$  forms the  $j^{\text{th}}$  row of some matrix in  $\Omega$ , i.e.,  $A_j$  has zeroes in the appropriate places. As before,  $\Omega_T^t$  is a manifold. Consider the map:

$$\psi : \Omega_T^t \times \text{Mat}(n-t, t) \rightarrow \mathbb{R}^{r(t+1)} \times \dots \times \mathbb{R}^{r(n)}$$

defined as follows. Let  $(A_1, \dots, A_t) \times (C_{ij}) \in \Omega_T^t \times \text{Mat}(n-t, t)$  and consider the row vectors  $\sum_{j=1}^t C_{ij} A_j$  for  $i = 1, \dots, n-t$ . Let  $v_i$  be the vector consisting of the  $k(t+i-1) + 1$  to  $k(t+i)$  entries of the vector  $\sum_{j=1}^t C_{ij} A_j$ ; if  $v_i$  is zero, then the vector  $\sum_{j=1}^t C_{ij} A_j$  qualifies as the  $(i+t)^{\text{th}}$  row of a matrix in  $\Omega$ . Define  $\psi((A_1, \dots, A_t) \times (C_{ij})) = (v_1, v_2, \dots, v_{n-t})$ . On the other hand, we have a map from  $\psi^{-1}((0, \dots, 0))$  to  $\Omega_T$ : send  $(A_1, \dots, A_t) \times (C_{ij}) \in \psi^{-1}((0, \dots, 0))$  to the matrix whose first  $t$  rows are  $A_1, \dots, A_t$  and whose  $i^{\text{th}}$  row for  $t < i \leq n$  is  $\sum_{j=1}^t C_{(i-t)j} A_j$ . If we show that  $\psi^{-1}((0, \dots, 0))$  is a manifold, it will follow that  $\Omega_T$  is, and to do this, we need only check that  $\psi$  is transverse to  $(0, \dots, 0)$ . We omit the straightforward verification. It also follows that  $\Omega_T$  is a manifold and since the codimension of  $\psi^{-1}(0, \dots, 0)$  in  $\Omega_T^t \times \text{Mat}(n-t, t)$  is the same as that

of  $(0, \dots, 0)$  in  $\mathbb{R}^{k(t+1)} \times \dots \times \mathbb{R}^{k(n)}$ ,

$$\dim \Omega_T = (t-1)N + (n-t)t = -t^2 + (N+n)t - N.$$

Here  $1 \leq t \leq n-1$  and the maximum value of this dimension occurs for  $t = n-1$  and we get  $(n-2)N + (n-1) = N(n-1) - (N-n+1)$ . This proves (iii).

The transversal density theorem will be applied to the map

$$D : U^n \times X \rightarrow T_n^*$$

$$(\bar{u}, x) \mapsto D(\bar{u}, x).$$

We recall the definition of transversality. Let  $\phi : X \rightarrow Y$  be a differentiable map between two manifolds  $X$  and  $Y$  and let  $W \subset Y$  be a submanifold. Let  $T_x X$  (resp.  $T_x Y$ ,  $T_x W$ ) be the tangent space to  $x$  in  $X$  (resp.  $Y$ ,  $W$ ) for  $x \in X$  (resp.  $Y$ ,  $W$ ). Then  $\phi$  is said to be transverse to  $W$  at a point  $x \in X$  if either  $\phi(x) \notin W$  or  $\phi(x) \in W$  and  $T_{\phi(x)} Y = T_{\phi(x)} W + d\phi(T_x X)$ . This is written as  $\phi \pitchfork_x W$ . If  $\phi$  is transverse to  $W$  for all  $x \in X$ , we say that  $\phi$  is transverse to  $W$  and write  $\phi \pitchfork W$ . If  $\phi \pitchfork W$ , then  $\phi^{-1}(W)$  is a submanifold of  $X$  ([1]).

Lemma 2.2: Let  $X' = S'_1 \times \dots \times S'_n$  as before. Suppose that the  $j^{\text{th}}$  player is constrained to pick his strategy from  $S'_j$  and let  $\bar{u} = (u^1, \dots, u^n) \in U^n$  be a choice of utilities. In other words, utilities come from  $U$  but the strategy sets are reduced to  $S'_j$ . Then

(i) If  $x \in X'$  is a Nash equilibrium for this game, then  $D(\bar{u}, x) \in N'$ .

(ii) If  $x \in X'$  is an efficient point for this game, then  $D(\bar{u}, x) \in E'$  (this condition was used by Smale [6]).

(iii) If  $x \in X'$  and  $x \in N(\bar{u})$ , the  $x$  is a Nash equilibrium for this restricted game.

Proof: (i) If  $x \in X'$  is a Nash equilibrium, it follows that for all  $i$ , the point  $x$  is a local maximum for  $u^i$  with respect to the  $S'_i$ -variables, hence the corresponding partial derivatives must vanish.

(ii) If the projection of the rows of  $D(\bar{u}, x)$  onto  $T_n^*(x)$  are linearly independent, then there is a vector  $v \in \mathbb{R}^a$  such that  $D'(\bar{u}, x)v$  has positive entries, where  $D'(u, x)$  denotes the projection of  $D(\bar{u}, x)$  onto  $T_n^*(x)$ . Then  $v$  defines a direction in  $X'$  along which each  $u^i$  is increasing. Hence  $x$  is not an efficient point for this game. (iii) is clear.

We will say that the space  $U \subseteq C^2(X)$  satisfies condition T.C. (transversality condition) if for all  $u \in U$ ,  $x \in X$ , and  $v \in T^*(x)$ , there exists a path  $\xi(t)$  in  $U$  such that  $\xi(0) = u$  and  $\left. \frac{d}{dt}(D(\xi(t), x)) \right|_{t=0} = v$ . Thus condition T.C. implies that the map

$$D : U^n \times X \rightarrow T_n^*$$

is transverse to all submanifolds of  $T_n^*$ . It also implies that the map  $D' : U^n \times X' \rightarrow T_n^*$  for  $X'$  as before is transverse to all submanifolds of  $T_n^*$ .

Now we define S-manifolds. Let  $M$  be an  $n$ -dimensional manifold. If  $X$  is a subset of  $M$ , the interior  $X^\circ$  of  $X$  is the set of points  $x \in X$  such that there exists an open neighborhood of  $x$  in  $M$  contained in  $X$ . A subset  $X$  of  $M$  is called an S-manifold if

- (i)  $\bar{X}^\circ = X$  (where  $\bar{X}^\circ =$  the closure of  $X^\circ$  in  $M$ )
- (ii)  $X - X^\circ$  is a union  $\bigcup_{j=1}^s X^j$  where  $X^j$  is a submanifold of  $M$  and  $\bar{X}^j$  is a submanifold with boundary.

The  $X^j$  ( $j = 0, 1, \dots, s$ ) are called components of  $X$ .

If  $X$  is a closed subset of a manifold  $M$ , we define  $C^2(X)$  to be the set of restrictions to  $X$  of  $C^2$ -functions  $f$  with bounded norm on some open neighborhood of  $X$  in  $M$  and identify two functions on an open neighborhood of  $X$  if they agree on  $X$ . Set

$$\|f\|^2 = \sup_{x \in X} \sup_D |Df(x)|$$

where  $Df$  ranges over all partial derivatives of  $f$  of order  $\leq 2$ .

Using the Whitney extension theorem ([1]) and an argument involving partitions of unity, we can choose one open neighborhood  $\hat{X}$  of  $X$  in  $M$  such that every  $f \in C^2(X)$  is the restriction to  $X$  of an element of  $C^2(\hat{X})$ . Let  $U$  be a submanifold of  $C^2(\hat{X})$  with the norm  $\|\cdot\|^2$  defined above and let  $\|\cdot\|_0^2$  be the usual  $C^2$ -norm on  $C^2(\hat{X})$ . It is clear that  $\|f\|^2 \leq \|f\|_0^2$  for all  $f \in C^2(\hat{X})$  and so a dense subset of  $C^2(\hat{X})$  in the norm  $\|\cdot\|_0^2$  is, a fortiori, dense under the norm  $\|\cdot\|^2$ .

Now assume that the strategy sets  $S_j$  are  $S$ -manifolds (defined as subsets of a manifold  $M_j$  of dimension  $r(j)$ ) with open neighborhoods  $\hat{S}_j \subset M_j$  as in the previous paragraph. Let  $X = S_1 \times \dots \times S_n$ , and let  $\hat{X} \subseteq \hat{S}_1 \times \dots \times \hat{S}_n$ ,  $C^2(\hat{X})$  the space of  $C^2$ -functions under the norm  $\|\cdot\|^2$ , as in the previous paragraph. Let  $S_j^{i_j}$  be a component of  $S_j$  and set  $X_\alpha = S_1^{i_1} \times \dots \times S_n^{i_n}$  where  $\alpha = (i_1, \dots, i_n)$ ; let  $A$  be the set of such  $\alpha$  for which  $\dim(S_j^{i_j}) > 0$  for all  $j$ . Let  $N'_\alpha$  and  $E'_\alpha$  be the subsets of  $T_n^{**}$  associated to  $X_\alpha$ , where  $T_n^{**}$  is the  $n^{\text{th}}$ -power of the cotangent bundle of  $\hat{X}$  (these sets are defined as in Lemma 1 and the paragraph preceding it).

**Theorem 2.3:** Assume that  $U$  satisfies T.C. with respect to the map  $\hat{D} : U^n \times \hat{X} \rightarrow \hat{T}_n^*$ . Then there is a dense set  $U_0 \subset U^n$  (with respect to the norm  $\| \cdot \|^2$ ) such that for all  $\bar{u} \in U_0$ :

- (i)  $D(\bar{u})(X) \cap (E'_\alpha \cap N'_\alpha) = \phi$  for all  $\alpha \in A$
- (ii) If  $X$  is compact, then a  $U_0$  satisfying (i) may be chosen open and dense and such that for all  $\bar{u} \in U_0$ :  $D(\bar{u})(X) \cap N'_\alpha$  is finite for all  $\alpha$  and  $\text{codim}(D(\bar{u})^{-1}(E'_\alpha)) = 1 + N - n$ .

Here  $D(\bar{u})(X)$  denotes the image of  $X$  under the map  $D(\bar{u}) = D(\bar{u}, x)$ .

Proof: We apply the transversal density theorem to the derivative map  $\hat{D} : U^n \times \hat{X} \rightarrow \hat{T}_n^*$ . Since  $U$  satisfies T.C., this theorem implies that there is a dense set  $U_0 \subset U^n$  such that for all  $\bar{u} = (u^1, \dots, u^n) \in U^n$ , the map

$$D(\bar{u}) : X \rightarrow \hat{T}_n^*$$

is transverse to  $N'_\alpha$  for  $\alpha \in A$  and each of the finite number of submanifolds whose union is  $N'_\alpha \cap E'_\alpha$ . From Lemma 2.1 we have

- (a)  $\dim(X) = \text{codim}(N'_\alpha)$  for  $\alpha \in A$
- (b)  $\dim(X) < \text{codim}(N'_\alpha \cap E'_\alpha)$  for  $\alpha \in A$

where  $\text{codim}(N'_\alpha \cap E'_\alpha)$  denotes the smallest of the codimensions of the submanifolds whose union is  $N'_\alpha \cap E'_\alpha$ . Part (i) follows immediately from (b)

and (a) implies that the Nash set  $N(\bar{u})$ , which is contained in

$D(\bar{u})^{-1}(\cup_{\alpha \in A} N'_\alpha)$ , is a zero-dimensional submanifold of  $X$ . In particular,

if  $\hat{X}$  is compact,  $D(\bar{u})^{-1}(\cup_{\alpha \in A} N'_\alpha)$  is a finite set.

Suppose that  $X$  is compact. Since each  $\bar{S}_j^{i,j}$  is a manifold with boundary, we can, by considering the boundary components of  $\bar{S}_j^{i,j}$  separately, choose  $U_0$  so that  $D(\bar{u})(X) \cap (\bar{N}'_\alpha \cap \bar{E}'_\alpha) = \phi$  for all  $\alpha \in A$  and  $\bar{u} \in U_0$ .

Here  $\bar{N}'_\alpha$  and  $\bar{E}'_\alpha$  denote the closures of  $N'_\alpha$  and  $E'_\alpha$ . Furthermore, the implicit function theorem and the transversality property of  $D(\bar{u})$  for  $\bar{u} \in U_0$  show that for  $\bar{u}'$  sufficiently close to  $\bar{u}$ , the set  $D(\bar{u}')^{-1}(\cup_{\alpha \in A} N'_\alpha)$  is also finite and varies continuously for  $\bar{u}'$  near  $\bar{u}$ .

This also shows that for  $\bar{u}'$  close to  $\bar{u}$ ,  $D(\bar{u}')(X) \cap (\bar{N}'_\alpha \cap \bar{E}'_\alpha) = \phi$  for all  $\alpha \in A$  hence we may assume  $U_0$  open. Furthermore,  $E'_\alpha$  is closed in  $T_n^*$  for all  $\alpha \in A$  and so, by considering the restriction of  $D(\pi)$  to the  $X_\alpha$ , the transversal density theorem shows that there is an open set  $U_1 \subset U^n$  such that  $D(\pi)$  is transverse to  $E'_\alpha$  for all  $\alpha \in A$ . Replacing  $U_0$  by  $U_0 \cap U_1$  proves (ii).

We reformulate Theorem 2.3 in game-theoretic language. Let  $S_j$  be the strategy set of the  $j^{\text{th}}$  player; since it is an S-manifold,

$$S_j = S_j^0 \cup \left( \bigcup_{i=1}^{m_j} S_j^i \right) \text{ where the } S_j^i \text{ are manifolds. A point } x \in S_j \text{ will}$$

be called a vertex if it is a zero-dimensional component of  $S_j$  under a minimal such decomposition of  $S_j$ , i.e., if  $x = S_j^i$  for some  $i$  and  $m_j$  is minimal in the above decomposition.

Theorem 2.4: Assume that  $U$  satisfies T.C. and that  $X$  is compact.

Then there is an open dense set  $U_0 \subset U$  such that for all  $\bar{u} \in U_0$ :

- 1)  $N(\bar{u})$  is a finite set which varies continuously for  $\bar{u} \in U_0$ .
- 2) If  $x = (s_1, \dots, s_n) \in X$  and  $x \in N(\bar{u}) \cap E(\bar{u})$ , then some  $S_j$  is a vertex. In particular, if the  $S_j$  have no vertices,  $N(\bar{u}) \cap E(\bar{u}) = \phi$ .
- 3) If  $x \in S(\bar{u}) \cap E(\bar{u})$ , then at most one  $S_j$  is not a vertex.
- 4)  $E(\bar{u})$  is a finite union of "submanifolds" of  $X$  of codimension at least  $1 + (N-n)$ . (Here "submanifold" of  $X$  means the intersection of  $X$  with a submanifold of  $\hat{X}$ .)

Proof: This is essentially a restatement of Theorem 3 together with some remarks made in the proof. Let  $M \subset \{1, \dots, n\}$  be a subset and look at the finite number of "subgames" among the players in  $M$  obtained by placing all other players on one of their vertices. If  $\text{card}(M) > 1$  our argument shows that there is an open dense set  $U_M$  such that if  $\bar{u} \in U_M$ , and  $x$  is a Nash Equilibrium of the subgame  $\bar{u}$ , then it is not  $M$ -efficient unless one of the players in  $M$  is also at a vertex. Take  $U_0$  to be the intersection of all such  $U_M$ .

Finally, we remark that condition T.C. is satisfied if  $U = C^2(X)$  or if  $U$  is any linear subspace of  $C^2(X)$  such that for all  $x \in X$ , there exist  $N$  functions in  $U$  which provide local coordinates near  $x$ . For example, if  $X \subseteq \mathbb{R}^n$ , then a linear subspace  $U$  satisfies T.C. if it contains the linear functions on  $\mathbb{R}^n$ . Furthermore, there are many well-known theorems which guarantee the existence of Nash equilibria for various open classes of functions, e.g. functions satisfying convexity conditions, etc.

### 3. Multi-matrix Games

These were introduced by Nash in [5]. Each player  $i$  has a finite set  $K_i$  of "pure strategies" which we number for convenience as follows:

$$\begin{aligned} K_1 &= \{1, \dots, k(1)\} \\ &\vdots \\ K_i &= \{k(i-1) + 1, \dots, k(i)\} \\ &\vdots \\ K_n &= \{k(n-1) + 1, \dots, k(n)\} . \end{aligned}$$

Each  $K_i$  is now enlarged to a set  $X_i$  of "mixed strategies," which are

simply probability distributions on  $K^i$  :

$$X_i = \{x \in \mathbb{R}^{K_i} : \sum_{j \in K_i} x_j = 1, x_j \geq 0\} .$$

By  $\mathbb{R}^{K_i}$  we mean the Euclidean space of dimension  $\text{card}(K_i)$  whose axes are indexed by the elements of  $K_i$  . We identify  $K_i$  with the set of vertices of  $X_i$  by associating  $j \in K_i$  with the point  $(\underbrace{0, \dots, 0}_j, 1, 0, \dots, 0) \in \mathbb{R}^{K_i}$  .

Let  $K = K_1 \times \dots \times K_n$  . A multi-matrix game is specified by payoffs:

$a^1 \in \mathbb{R}^K, \dots, a^n \in \mathbb{R}^K$  . For any  $k \in K$  ,  $a_k^i$  is the payoff to  $i$  if the  $n$ -tuple of pure strategies given by  $k$  are used. Given  $a^1, \dots, a^n$

we now define the payoffs  $\Pi_{a^1}^1, \dots, \Pi_{a^n}^n$  on  $X = X_1 \times \dots \times X_n$  as the

expectation of the pure strategy payoffs. Let  $Z_i = \left\{ x \in \mathbb{R}^{K_i} : \frac{1}{2} < \sum_{j \in K_i} x_j \right.$

$\left. < \frac{1}{2}, |x_j| < 2 \right\}$  i.e.,  $Z_i$  is an open set in  $\mathbb{R}^{K_i}$  which contains the simplex  $X_i$  . Put  $Z = Z_1 \times \dots \times Z_n$  . For  $a \in \mathbb{R}^K$  , define  $\Pi_a : Z \rightarrow \mathbb{R}$  by

$$\Pi_a(x) = \sum_{k \in K} x_k a_k$$

where  $x_k$  denotes  $x_{j(1)} \cdot \dots \cdot x_{j(n)}$  for  $k = (j(1), \dots, j(n))$  . Then

if  $a^i \in \mathbb{R}^K$  is the payoff of  $i$  in the pure-strategy game,  $\Pi_{a^i}^i$  restricted

to  $X$  gives his payoff in its "mixed extension."

To apply Theorem 1 to this context it will suffice to check that

$U = \{\Pi_a : a \in \mathbb{R}^K\}$  satisfies the T.C. condition for any  $z \in Z$  . Put

$L = K_1 \cup \dots \cup K_n = \{1, \dots, k(n)\}$  . For any  $j \in L$  , let

$K^{-j} = K_1 \times \dots \times K_{i-1} \times K_{i+1} \times \dots \times K_n$  where  $i$  is such that  $j \in K_i$  .

(Since  $L$  is a disjoint union, this is well-defined.) Also for any

$q = (\ell(1), \dots, \ell(i-1), \ell(i+1), \dots, \ell(n))$  in  $K^{-j}$  , denote the element

$(\ell(1), \dots, \ell(i-1), j, \ell(i+1), \dots, \ell(n))$  of  $K$  by  $(q, j)$ . With this nota-

tion, we see that  $\frac{\partial \Pi_a}{\partial x_j}(z) = \sum_{k \in K^{-j}} z_q a_{(q,j)}$  where  $z_q = z_{\ell(1)} \dots z_{\ell(i-1)} z_{\ell(i+1)} \dots z_{\ell(n)}$

for  $q = (\ell(1), \dots, \ell(i-1), \ell(i+1), \dots, \ell(n))$ . Take any  $v \in \mathbb{R}^L$ . For each  $j = 1, \dots, k(n)$  there is a  $q(j) \in K^{-j}$  such that  $z_{q(j)} \neq 0$  because  $\sum_{j \in K^i} z_j \neq 0$  for  $i = 1, \dots, n$ . Now consider the path  $\Pi_{a^t} \Big|_{t=0}^1$  where:

$$a_k^t = \begin{cases} a_k + (tv_j / z_{q(j)}) & \text{if } k = (q(j), j) \\ a_k & \text{otherwise} \end{cases}$$

Then  $\frac{\partial}{\partial t} ((D\Pi_{a^t})(z)) = v$ . This shows that  $U$  satisfies T.C. at any  $z \in Z$ .

By Theorem 1 there is an open dense set  $V_1$  of  $(\mathbb{R}^K)^n$  such that if  $(a^1, \dots, a^n) = a \in V_1$  then (a) the N.E. of  $\Pi_a = (\Pi_{a^1}, \dots, \Pi_{a^n})$  are finite in number, (b) if an N.E. of  $\Pi_a$  is efficient, there is at least one player who uses a pure strategy, (c) if an N.E. of  $\Pi_a$  is strong, then at most one player's strategy is possibly not pure. To sharpen (c), let  $V_2$  be the subset of  $U^n$  given by

$$V_2 = \{(a^1, \dots, a^n) \in U^n : a_k^\ell \neq a_k^{\ell'}, \text{ if either } \ell \neq \ell' \text{ or } k \neq k'\}.$$

$V_2$  is open and dense in  $U^n$ . Moreover if  $x = (x_1, \dots, x_n) \in X$  is an N.E. of  $\Pi_a$  for  $a \in V_2$ , and if all but one of the players use pure strategies at this N.E., then clearly so does the remaining player. Let  $V = V_1 \cap V_2$ . We have proved

Theorem 3.1: There is an open dense set  $V$  of  $U^n$  such that, if  $a \in V$ ,

- (a) the N.E. of  $\Pi_a$  are finite in number,
- (b) if an N.E. of  $\Pi_a$  is efficient, then at least one player uses a pure strategy,
- (c) if an N.E. of  $\Pi_a$  is strong, then each player uses a pure strategy.

#### 4. An Example

We present the following example because it is particularly simple and illustrates with maximum clarity all of the features of the general case.

Consider a game with two players where the strategy set of each player is the interval  $[0,1]$ . The payoff functions are then functions on the square  $[0,1] \times [0,1]$ , which we call  $X$ ; a point in  $X$  is denoted by  $(x_1, x_2)$  where  $x_j$  is the  $j^{\text{th}}$  player's strategy choice.

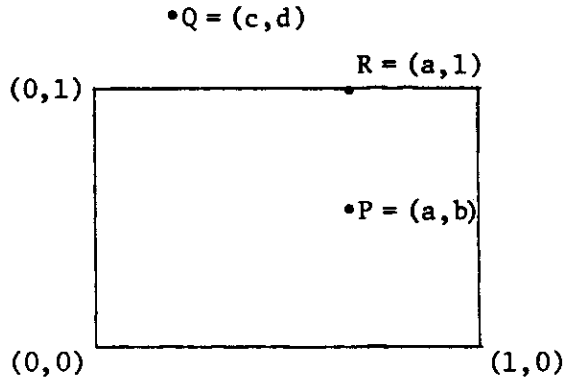
For each point  $P = (a,b) \in \mathbb{R}^2$ , let  $u_P$  be the function

$$u_P(x,y) = (x-a)^2 + (y-b)^2$$

i.e.,  $u_P(x,y)$  is the square of the distance from  $(x,y)$  to  $P$ . Let  $U$  be the set  $\{u_P : P \in \mathbb{R}^2\}$  of all such functions. Then  $U$  is a submanifold of  $C^2(\mathbb{R}^2)$  and is isomorphic as a manifold to  $\mathbb{R}^2$  itself.

We want to examine the Nash and efficient sets of the games where each player's payoff function is selected from  $U$ . A game of this type is determined by assigning a point  $P = (a,b)$  to player 1 and a point  $Q = (c,d)$  to player 2, so that their payoff functions are respectively  $u_P$  and  $u_Q$ . We denote this game to be  $(P,Q)$ .

To find the Nash equilibria of the game  $(P,Q)$ , note that player 1's best response to any strategy choice of player 2 is the point in  $[0,1]$  closest to  $a$ ; thus his best response is  $a$  if  $a \in [0,1]$ ,  $0$  if  $a < 0$ , and  $1$  if  $a > 1$ . Similarly player 2's best response to any strategy choice of player 1 is the point in  $[0,1]$  closest to  $d$ .



In the figure on the left, the point  $R$  is the Nash equilibrium of the game  $(P,Q)$ . In particular, we see that every game  $(P,Q)$  has a unique Nash equilibrium.

To describe the efficient set of the game  $(P,Q)$ , denoted by  $E(P,Q)$ , we need a definition. Given any closed convex set  $C \subseteq \mathbb{R}^2$  and a point  $M \in \mathbb{R}^2$ , there is a unique closest point to  $M$  in  $C$ . We denote this point by  $r_C(M)$  and call it the retraction of  $M$  into  $C$ . Thus

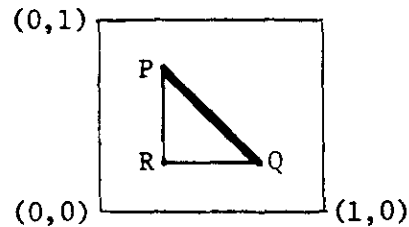
$$\text{distance}(M, r_C(M)) = \min_{P \in C} (\text{distance}(M, P))$$

and  $r_C$  defines a continuous map of  $\mathbb{R}^2$  onto  $C$  such that  $r_C(P) = P$  if  $P \in C$ .

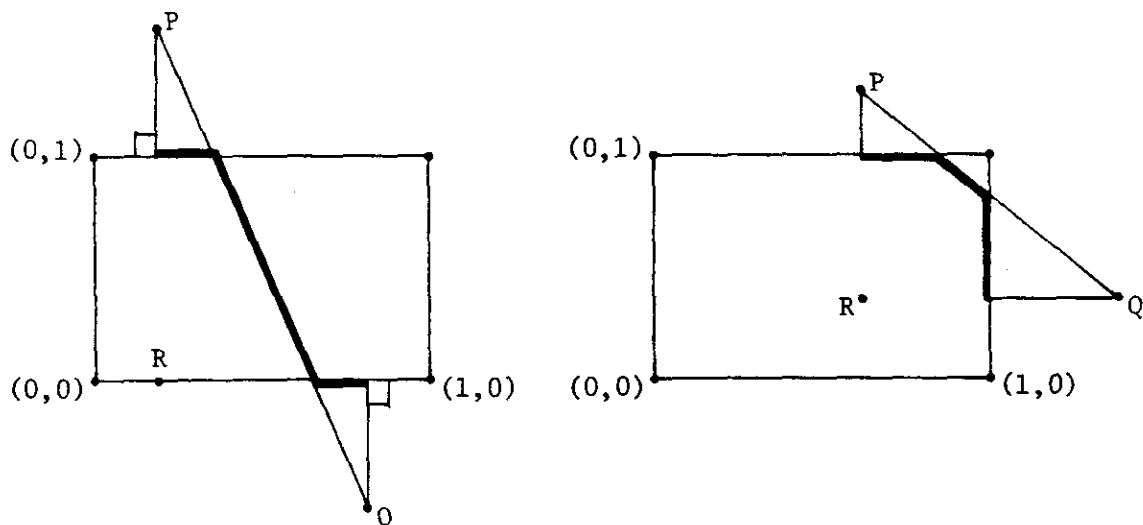
Lemma 4.1: For all  $P, Q \in \mathbb{R}^2$ ,  $E(P,Q)$  is equal to the retraction into  $X$  of the line segment joining  $P$  and  $Q$ . In other words, if  $L(P,Q)$  is the line segment joining  $P$  and  $Q$ , then  $E(P,Q) = r_X(L(P,Q))$ .

Proof: We leave this as a simple exercise for the reader. Note that for all  $x \in X$ , a point  $y$  is a Pareto improvement on  $x$  if  $y$  lies on the perpendicular drawn from  $x$  to the line through  $P$  and  $Q$ .

Examples: (i) if  $P$  and  $Q$  both lie in  $X$ , then  $E(P,Q)$  is  $L(P,Q)$ .



(ii) if  $P$  and  $Q$  lie outside of  $X$ , then  $E(P,Q)$  may look like the following (the bold line is  $E(P,Q)$ ):

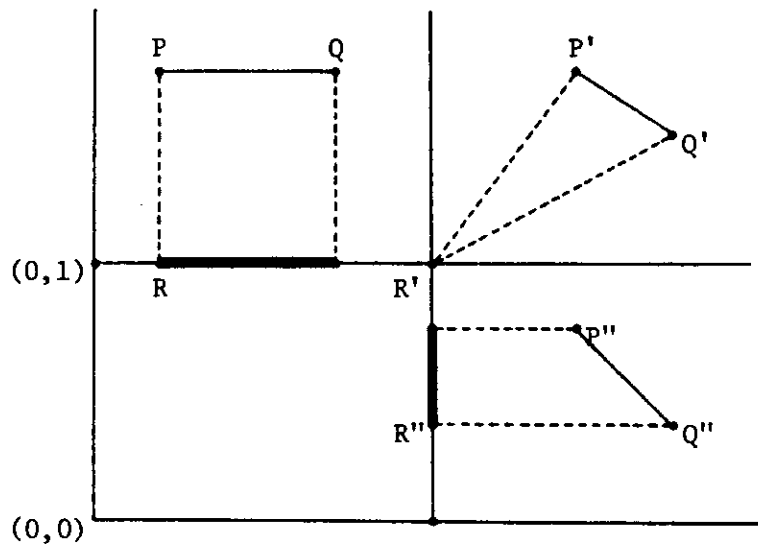


In the examples (i) and (ii), the point  $R$  is the unique Nash equilibrium and in both cases it is inefficient.

Lemma 4.2: Let  $R$  be the Nash equilibrium of the game  $(P,Q)$  where  $P = (a,b)$  and  $Q = (c,d)$ . Then

- (a) If  $R$  does not lie on the boundary of  $X$  (that is, if neither player is on a vertex of his strategy set at  $R$ ), then  $R$  is efficient if and only if  $a = c$  and/or  $b = d$ . The Nash equilibria of nearby games are generically inefficient.

- (b) In the figure below, consider the three games  $(P, Q)$ ,  $(P', Q')$ , and  $(P'', Q'')$ , with Nash equilibria  $R$ ,  $R'$ , and  $R''$  respectively. In these three cases, the Nash equilibrium is efficient and the Nash equilibria of all nearby games remain efficient. In all three cases, at least one player is at a vertex and in the game  $(P', Q')$ , the efficient set is reduced to a point.



Proof: This is easy to check using Lemma 4.1.

This example illustrates the following main points of the general theorem:

- (1) Nash equilibria are finite in number and vary continuously in  $u$ .
- (2) The efficient set is contained in a union of submanifolds of codimension at least  $1 + N - n$  (equal to 1 in the above example).
- (3) Efficient Nash equilibria at which no player is on a vertex of his strategy set are not robust.
- (4) Robust examples of efficient Nash equilibria where at least one player is on a vertex of his strategy set exist.

Note that the submanifold of functions  $U$  satisfies condition T.C., as

is easily checked, and hence the above results are consequences of Theorem 2.4. Also, the same game can be played in  $n$ -dimensions with  $n$  players with similar results.

### 5. Varying Outcome Functions

Suppose now that utilities  $u_1, \dots, u_n$  are defined on an outcome space  $Y$  and that an outcome function  $\phi : X = S_1 \times \dots \times S_n \rightarrow Y$  is given, so that the  $j^{\text{th}}$  player's payoff on a choice  $\bar{s} = (s_1, \dots, s_n) \in X$  of strategies is  $u^j(\phi(\bar{s}))$ . In this section, we consider the question "to what extent do the conclusions of Theorem 2.4 remain true in this setting?" and try to give a qualitative answer. No attempt is made at covering a "general case" and we therefore make some technical assumptions to simplify matters.

Assume that each strategy set  $S_j$  is an open set in  $\mathbb{R}^{r(j)}$ ,  $Y$  is an open subset of  $\mathbb{R}^M$ , and that the closures of the  $S_j$  and  $Y$  are compact. Let  $U$  be the space of  $C^2$ -functions defined on some fixed neighborhood  $\hat{Y}$  of  $Y$ . We also fix a neighborhood  $\hat{X}$  of  $X$  in  $\mathbb{R}^N$ , where  $N = \sum_{j=1}^n r(j)$ , and let  $\Omega$  be the set of smooth maps from  $X$  to  $Y$  obtained by restricting to  $X$  smooth maps from  $\hat{X}$  to  $\hat{Y}$ .

The choice of a map  $\phi \in \Omega$  and utilities  $\bar{u} = (u^1, \dots, u^n) \in U^n$  defines a game. Let  $N_\phi(u)$  and  $E_\phi(u)$  the subsets of  $X$  of Nash and efficient points respectively.

Theorem 5.1: Assume that  $2 \leq n \leq M \leq N$  and suppose that the following inequality holds:

$$(*) \quad n - 1 < \frac{1}{2} \left( N + M - \sqrt{(N-M)^2 + 4N} \right)$$

Then there is an open dense set  $\Omega_0 \in \Omega$  such that: for all  $\phi \in \Omega_0$ ,

there is an open dense set  $U_\phi \subset U$  such that

- (i)  $N_\phi(\bar{u})$  is finite for all  $\bar{u} \in U_\phi$ .
- (ii)  $E_\phi(\bar{u}) \cap N_\phi(\bar{u}) = \emptyset$  for all  $\bar{u} \in U_\phi$ .

Remarks: (i) Inequality (\*) is satisfied if  $n-1 < M - \sqrt{N}$ .

(ii) If  $M = N$ , inequality (\*) becomes  $n-1 < N - \sqrt{N}$ . For example, if  $M = N \geq 2$  and each strategy set has dimension at least two, it is satisfied.

Proof: For fixed  $\phi \in \Omega$ , consider the map

$$D_\phi : U^n \times X \rightarrow \text{Mat}(n, N)$$

$$((u^1, \dots, u^n), x) \mapsto \begin{bmatrix} \frac{\partial u^1}{\partial s_j} \end{bmatrix} \quad (\text{an } n \times N \text{ matrix})$$

where the  $s_j$  are Cartesian coordinates on  $\mathbb{R}^N$ . Let  $E'$  be the subset of  $\text{Mat}(n, N)$  of matrices with dependent rows and let  $N'$  be the subset of matrices of the form

$$\begin{array}{c}
 \begin{array}{ccc}
 r(1) & r(2) & r(n) \\
 \hline
 \boxed{0 \dots 0} & & * \\
 & \boxed{0 \dots 0} & \dots \\
 & * & \boxed{0 \dots 0}
 \end{array} \\
 \left. \begin{array}{c} \\ \\ \\ \end{array} \right\} n \\
 \hline
 N
 \end{array}$$

As in Section 2, if a point  $x \in X$  lies in  $N_\phi(u)$  (resp.  $E_\phi(u)$ ) then  $D(\bar{u}, x) \in N'$  (resp.  $E'$ ). By Lemma 2.1,  $\text{codim}(N') = N$  and  $\text{codim}(E' \cap N') > N$ .

For  $x \in X$ , let  $d\phi_x$  be the derivative of  $\phi$  at  $x$ , i.e.,  $d\phi_x = \left[ \frac{\partial \phi_i}{\partial s_j}(x) \right]$  where  $\phi((x_1, \dots, x_N)) = (\phi_1(x_1, \dots, x_N), \dots, \phi_M(x_1, \dots, x_N))$ . For  $\bar{u} \in U^n$  and  $y \in Y$ , let  $A_{\bar{u}}(y) = \left[ \frac{\partial u^i}{\partial y_j} \right]$  (an  $n \times M$  matrix). By the chain rule:

$$D_\phi(\bar{u}, x) = A_{\bar{u}}(\phi(x)) \cdot d\phi_x .$$

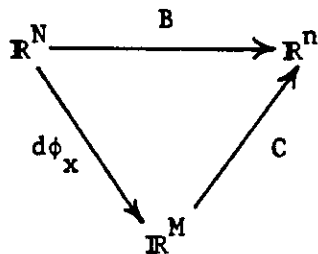
Conclusions (i) and (ii) of Theorem 5.1 hold if the map  $D_\phi(\bar{u}, x)$  is transverse to  $N'$  and  $E' \cap N'$ , as in Section 2. For fixed  $\phi$ , the open dense set  $U_\phi \subset U$  satisfying (i) and (ii) exists if the map

$$D_\phi : U^n \times X \rightarrow \text{Mat}(n, N)$$

is transverse. The first observation is that  $D_\phi$  is transverse if the rank of  $d\phi_x$  is greater than or equal to  $n$  for all  $x \in X$ . To prove this, let  $B \in \text{Mat}(n, N)$ . It suffices to show that for all  $x \in X$  and  $\bar{u} \in U^n$ , there is a path  $\bar{u}_t \in U^n$  such that  $\bar{u}_0 = \bar{u}$  and:

$$\left( \frac{d}{dt}(A_{\bar{u}_t}(\phi(x))) \right) \Big|_{t=0} \cdot d\phi_x = B .$$

It is clear that for all  $C \in \text{Mat}(n, M)$ , there is a path  $\bar{u}_t$  such that  $\bar{u}_0 = \bar{u}$  and  $\frac{d}{dt}(A_{\bar{u}_t}(\phi(x))) \Big|_{t=0} = C$ . Hence we must see that if  $\text{rank}(d\phi_x) \geq n$ , then there exists a  $C$  such that  $C \cdot d\phi_x = B$ . This is obvious if we consider  $B$ ,  $C$ , and  $d\phi_x$  as linear maps and the equality  $C \cdot d\phi_x = B$  as the commutativity of the diagram



If the dimension of the image of  $d\phi_x$  is at least  $n$ , then  $C$  can be chosen so that  $C \cdot d\phi_x = B$

To prove the theorem, it remains only to find conditions on  $M$ ,  $N$  and  $n$  which guarantee the existence of an open dense set  $\Omega_0 \subset \Omega$  such that for all  $\phi \in \Omega_0$ ,  $\text{rank}(d\phi_x) \geq n$  for all  $x \in X$ .

Lemma 5.2: Let  $f(a) = -a^2 + (N+M)a - N(M-1)$ . For all integers  $0 \leq a \leq M$ , there is an open dense set  $\Omega^a \subset \Omega$  such that for all  $\phi \in \Omega^a$ ,  $\{x \in X : \text{rank}(d\phi_x) = a\}$  is a finite union of submanifolds of  $X$  of dimension  $f(a)$  (if  $f(a) < 0$ , this is taken to mean that  $\{x \in X : \text{rank}(d\phi_x) = a\}$  is empty).

Before proving Lemma 5.2, we show that it implies Theorem 5.1. Let  $\Omega_0 = \bigcap_{a \leq n-1} \Omega^a$ . We need only check that  $f(a) < 0$  for  $a \leq n-1$  if the inequality (\*) of Theorem 5.1 is satisfied. Note that  $f(a)$  is increasing on the interval  $[0, M]$  and the smallest zero of  $f(a)$  lies in that interval. In fact, the smallest zero is equal to  $\frac{1}{2} \left( (N+M) - \sqrt{(N-M)^2 + 4N} \right)$  and  $f(n-1)$  is therefore negative if  $n$  satisfies (\*).

Lemma 5.2 is also a consequence of the transversal density theorem. Consider the map

$$\Delta : \Omega \times X \rightarrow \text{Mat}(M, N)$$

$$(\phi, x) \mapsto d\phi_x$$

We have seen, in the proof of Lemma 2.1, that the set  $R_a$  of a  $M \times N$  matrices of rank  $a$  ( $0 \leq a \leq M$ ) is a finite union of closed submanifolds of  $\text{Mat}(M,N)$  of dimension  $aN + (M-a)a$ . Furthermore,  $\Delta$  is obviously transverse and so there is an open dense set  $\Omega^a \subset \Omega$  such that  $\Delta(\phi, x)$  is transverse to  $R_a$  for all  $\phi \in \Omega^a$  (openness follows since the definition of  $\Omega$  implies that all  $\phi \in \Omega$  are restrictions to  $X$  of maps defined on a compact set containing  $X$ ). In particular, the codimension of  $\Delta(\phi)^{-1}(R_a)$  is equal to the codimension of  $R_a$  in  $\text{Mat}(M,N)$ . A short calculation yields Lemma 5.2.

Corollary 5.3: If  $M \geq n$ , there is a <sup>non-empty</sup> open (though not necessarily dense) set  $\Omega_0$  in  $\Omega$  such that the conclusion of Theorem 5.1 holds for all  $\phi \in \Omega_0$ .

Proof: This follows from the above proof and the remark that the set  $\{\phi \in \Omega : \text{rank}(d\phi_x) \geq n \text{ for all } x \in X\}$  is open <sup>and non-empty</sup> in  $\Omega$ .

What happens if  $N$ ,  $M$  and  $n$  do not satisfy inequality (\*) of Theorem 5.1? Any one of the following conclusions may hold robustly, though not generically, depending on the conditions placed on  $\phi$ : (a) the conclusion of Theorem 5.1, (b) all Nash equilibria are efficient (the case  $Y = \{\text{pt.}\}$ ), (c) the efficient Nash equilibria are a union of submanifolds of the Nash set of codimension at least one.

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